

Downhole Sensor Product Line Manager

Sentek Instrument LLC is a fast growing high-tech company that has developed a suite of unique fiber optic sensor products for single point or distributed sensing of pressure, temperature, strain and acoustic wave. These sensors with unmatched performance in sensitivity and accuracy are attractive in a wide range of applications, including oil/gas downhole measurement. We are seeking a product line manager to expand our product applications especially in downhole measurement. This is a full time position with an attractive compensation package. Interested candidates should send your resume to hr@sentekinstrument.com.

Position Duties

- Develop and execute product strategies;
- Identify business opportunities;
- Promote direct product sales;
- Develop system solutions;
- Update product promotion materials;
- Attend product promotion events;
- Prepare quotes and close business deals;
- Arrange product manufacture;
- Responsible for P&L of all downhole sensor products;
- Build healthy relation with customers;
- Adapt product strategies based on market feedback and trends.

Qualifications

- B.S. or advanced degree in an engineering discipline;
- Excellent oral and written communication skills;
- Positive, focused and results oriented;
- Able to close business deals;
- Willing and quick to learn new knowledge;
- Strong working ethics;
- Prior experience in oil/gas downhole measurement.